

# Listening

## SECTION 3 Questions 21-30

### Question 21

Choose the correct letter, *A*, *B* or *C*.

- 21 The construction of the new faculty building will
- A finish during the summer.
  - B conclude during the first term.
  - C be approved during the summer.

### Questions 22-23

Choose two letters, *A-E*.

- 22/23 The two main sources of funding for the project were
- A government money.
  - B a college grant.
  - C alumni donations.
  - D the commerce faculty.
  - E an unnamed patron.

### Questions 24-25

Choose two letters, *A-E*.

- 24/25 What two new items are added to the plans?
- A a larger gym
  - B a relaxation room
  - C a computer lab
  - D a hardware zone
  - E lecture rooms

### Questions 26-30

What does Melisa decide about the following modules?

Write the correct letter, *A*, *B* or *C*, next to questions 26-30.

- A She will study it.      B She won't study it.      C She might study it.

#### Modules

- 26 International Markets .....
- 27 Product Placement .....
- 28 Organisational Behaviour .....
- 29 Managing People .....
- 30 Public Relations .....

## SECTION 4 Questions 31-40

## Questions 31-32

Complete the sentences below.

Write **NO MORE THAN TWO WORDS** for each answer.

- 31** It seems that personality tests are part of our ..... as they fulfil a basic human need to understand motivation.
- 32** Understanding why we communicate and ..... others in the way that we do is revealed by personality tests.

## Questions 33-40

Complete the table below.

Write **NO MORE THAN THREE WORDS** for each answer.

| Test type                                  | What is assessed   | Who uses it  | Accuracy  | Advantages/Disadvantages  |
|--|--|--|---|---|
| <b>Graphology</b><br>(Handwriting test)    | handwriting such as style and how letters are formed   | careers officers/<br>potential employers                     | believed to have<br><b>33</b> .....<br>by the British Psychological Society   | can be biased by a/an<br><b>34</b> ..... subjectivity;<br>however, on the plus side,<br>it is quick and easy to use |
| <b>Rorschach</b><br>(Ink blot test)        | individual reactions to a series of ink blots on pieces of card  | respected<br><b>35</b> .....<br>like the Tavistock Clinic    | critics regard it merely as a pseudoscience whilst others hold it in high regard  | a major problem of the test is that it is affected by <b>36</b> .....   |
| <b>Luscher</b><br>(Colour test)            | individual response to<br><b>37</b> ..... that are ranked in order of preference                           | doctors, psychologists, government agencies and universities | seemingly a<br><b>38</b> ..... of psychological assessment  | a benefit of the test is that it is sensitive enough to respond to individual mood changes                          |
| <b>TAT</b><br>(Thematic Apperception Test) | how an individual creates stories based on a set of cards featuring<br><b>39</b> ..... in ambiguous scenes | those working in psychological research and forensic science | due to the<br><b>40</b> ..... a universally agreed method of scoring and standardised cards, individual comparisons are problematic | the fact that it is quick and simple to use is a huge advantage   |